

Suncorp Financial Services Pty Ltd

Financial Services Guide

A guide to our relationship with you and others

Prepared: 6 December 2016 Effective 9 December 2016

Important Information about this document

This document is a Financial Services Guide (FSG). In this FSG, "we", "our" and "us" means the company described in this FSG as the Licensee. This FSG has been prepared by the Licensee.

The purpose of this FSG is to set out information designed to assist you to decide whether you wish to use any of the services set out in this FSG. It also sets out other information and details required by law to be included in a Financial Services Guide.

For example this FSG contains information about remuneration that may be paid to us and other relevant persons in relation to the services offered and information about how you may access our internal and external complaints resolution procedures.

The FSG contains only general information on the services offered.

This FSG does not relate to financial planning services or other types of personal financial product advice that can be provided by other Suncorp Group entities. These services are covered in separate FSGs.

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Other disclosure documentation

If you decide to acquire a financial product, you will also receive a **Product Disclosure Statement** which sets out the significant features of the financial product including its risks, benefits and costs. The Product Disclosure Statement will be given to you at or before the time the financial product is issued to you or at a later time as permitted by law. The Product Disclosure Statement includes important information you should consider before acquiring the product.

Other key information is set out in answer to the questions throughout this FSG.

If you need more information or clarification please ask us.

Questions and Answers

Q. Who is providing the Financial Service?

A. Services described in this FSG are provided by Suncorp Financial Services Pty Ltd ABN 50 010 844 621 (SFS).

SFS is a licensed entity under the Corporations Act and holds an Australian Financial Services Licence (AFSL) number 229885.

SFS is a member of the Suncorp Group of companies, which means Suncorp Group Limited ABN 66 145 290 124 and each of its subsidiaries. The Suncorp Group provides financial solutions for individuals and businesses.

Its diverse range of products and services include banking, insurance, wealth management, superannuation and financial planning and are provided through various companies in the Suncorp Group.

Except to the extent imposed by law, companies in the Suncorp Group do not guarantee and are not responsible or liable for the products, services, obligations or liabilities of the other companies in the Suncorp Group.

SFS has professional indemnity insurance in place that complies with the requirements of s912B of the Corporations Act 2001.

Q. Who is Austbrokers Life?

A. Austbrokers Life Pty Ltd ACN 614 273 915 AFSL 491816 (**Austbrokers Life**) is an entity belonging to AUB Group Limited ABN 60 000 000 715 (**AUB Group**). AUB Group has a number of equity businesses (**Brokers**). SFS has entered into arrangements with Austbrokers Life and the Brokers under which 1) Austbrokers Life may promote, but does not sell, underwrite, issue, guarantee or distribute, Austbrokers Life Solutions, nor does it guarantee the obligations of SFS, SLSL, AAI or any member of the Suncorp Group; and 2) certain Brokers are authorised to provide referral services in relation to Austbrokers Life Solutions. Austbrokers Life is not a related body corporate of the Suncorp Group and its entities and does not act on their behalf in relation to Austbrokers Life Solutions. A Broker may refer you to SFS to consider an Austbrokers Life Solutions policy.

Q. How do I contact you?

A. To contact us, simply:

Call us on 13 11 55

Email us at suncorplife@suncorp.com.au

Find us on the web at suncorp.com.au

Write to us at Suncorp Financial Services Pty Ltd
GPO Box 1453
Brisbane QLD 4001

Q. What kinds of financial services do we offer and what products do the services relate to?

A. SFS provides the following financial services: giving general financial product advice and dealing in Austbrokers Life Solutions products. Austbrokers Life Solutions products are issued by Suncorp Life & Superannuation Ltd ABN 87 073 979 530 (SLSL) AFSL & ACL 229880 except for the redundancy benefit which is insured by AAI Limited ABN 48 005 297 807 AFSL 230859 (AAI). SFS, SLSL and AAI are members of the Suncorp Group of companies. If you elect to purchase a financial product in relation to which SFS has provided a financial service under this FSG, you will be transacting with SLSL.

Q. Who will actually provide me with the financial service and who is responsible for the provision of the financial service?

A. The person who will provide you with the financial service will be a representative of SFS.

SFS is responsible for the financial services as described in this FSG.

Q. Will my information be kept private?

A. The privacy of your information is important to us. We will handle your personal information in accordance with our Privacy Policy. You can obtain a copy of our Privacy Policy from our website suncorp.com.au/privacy or by contacting us.

Q. Is any remuneration payable to Austbrokers Life?

A. In the event you buy an Austbrokers Life Solutions policy, a referral fee will be payable by SFS to Austbrokers Life. This referral fee is included in your premium and will be shared between Austbrokers Life and the relevant Broker. For Level Premiums, the referral fee will be up to 20% of the premium paid in the first year and 10% of the premium paid for each subsequent year. For Stepped Premiums, the referral fee will be 20% of the premium paid for the first year and for each subsequent year.

Q. Do we get paid for the service we provide?

A. Suncorp Group staff who assist you receive a salary. Some of these staff may be eligible for bonuses, based on reviews of their work performance. The performance criteria for their bonuses may or may not be directly linked to the issue of a product.

You may request particulars of the remuneration or other benefit, but your request must be made within a reasonable time after you have been given this FSG and before any financial service identified in this FSG has been provided.

The staff member who issues you with a product may also be subject to team performance appraisal and participate in a team reward structure of an 'in kind' basis rather than a cash payment.

We maintain records of certain non-monetary benefits that we or our representatives receive from providers of some of the products that are available through us. You are entitled to request details of these benefits and may do so by contacting us on the number specified in this FSG. You may be charged the reasonable costs of providing this information.

Q. How do you provide instructions to us in relation to any financial service provided under this FSG?

A. You can provide instructions via the contact details contained in this FSG.

Q. How do I lodge a complaint or notify of a dispute?

A. If you have a complaint about this product or our services, you can contact our Customer Relations Unit by:

- phone on 1800 689 762 (freecall*)
- fax on 1300 767 337
- email to lifecustomerrelations@suncorp.com.au
- writing to us at Reply Paid 1453
Suncorp Customer Relations Unit
(RE058)
GPO Box 1453
Brisbane QLD 4001.

For information on our complaints handling process, please contact our Customer Relations Unit on the details above.

If you are dissatisfied with our decision or the way we handled your complaint or dispute, you can also contact the Financial Ombudsman Service (FOS).

FOS is an external dispute resolution scheme that provides free services to customers and is a totally independent and impartial body who will deal with your complaint directly or follow up on the matter on your behalf in accordance with its terms of reference.

You can contact FOS by:

- Phone: 1300 780 808 (for the cost of a local call*)
or 03 9613 7366
- Write to: Financial Ombudsman Service Limited
GPO Box 3
Melbourne VIC 8007
- Fax on: 03 9613 6399
- Visit at: www.fos.org.au
- Email to: info@fos.org.au

*A higher charge may apply for public telephones and mobile phones.

Contact

13 11 55

suncorp.com.au

Visit your local branch or agency

Suncorp Financial Services Pty Ltd ABN 50 010 844 621
AFSL 229 885

