



# Suncorp WealthSmart® Investment Options Performance Report

SuncorpWealthsmart Business Super  
as at 31 January 2014

|   | MER (%)<br>as at 30 June<br>2013 | Buy/Sell<br>Spread<br>(%) | Performance<br>Fee | Redemption<br>Price (\$) | Fund<br>Inception Date | Performance (%) |         |          |          |        |              |              |              |                    |
|---|----------------------------------|---------------------------|--------------------|--------------------------|------------------------|-----------------|---------|----------|----------|--------|--------------|--------------|--------------|--------------------|
|   |                                  |                           |                    |                          |                        | Financial YTD   | 1 month | 3 months | 6 months | 1 year | 2 years (pa) | 3 years (pa) | 5 years (pa) | Since<br>Inception |
| <b>Diversified investment options</b>                           |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| <b>Secure</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp Secure Portfolio  | 0.34%                            | +/-0.03%                  | Yes (1)            | 1.4190                   | 26-Nov-04              | 0.40%           | 0.01%   | 0.09%    | 0.27%    | 0.81%  | 1.67%        | 1.62%        | 1.92%        | 2.47%              |
| <b>Conservative</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp Conservative Portfolio                                  | 0.54%                            | +/-0.10%                  | Yes (1)            | 1.3861                   | 17-Apr-09              | 2.91%           | 0.09%   | 0.81%    | 1.99%    | 4.70%  | 6.12%        | 3.99%        | n/a          | 5.03%              |
| Suncorp Universal Capital Stable Fund                           | 0.30%                            | +/-0.11%                  | Yes (1)            | 1.0201                   | 31-Jul-13              | n/a             | 0.08%   | 0.31%    | 1.11%    | n/a    | n/a          | n/a          | n/a          | 1.02%              |
| <b>Balanced</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp Balanced Portfolio                                      | 0.56%                            | +/-0.14%                  | Yes (1)            | 1.4841                   | 17-Apr-09              | 4.32%           | -0.01%  | 1.06%    | 2.78%    | 7.56%  | 8.63%        | 5.11%        | n/a          | 6.53%              |
| Suncorp Universal Balanced Fund                                 | 0.30%                            | +/-0.16%                  | Yes (1)            | 1.0309                   | 23-Jul-13              | n/a             | -0.25%  | 0.42%    | 1.85%    | n/a    | n/a          | n/a          | n/a          | 2.00%              |
| <b>Growth</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp Growth Portfolio  | 0.56%                            | +/-0.16%                  | Yes (1)            | 1.5836                   | 17-Apr-09              | 5.70%           | -0.12%  | 1.27%    | 3.64%    | 10.41% | 11.50%       | 6.13%        | n/a          | 7.99%              |
| Suncorp Universal Growth Fund                                   | 0.30%                            | +/-0.21%                  | Yes (1)            | 1.0447                   | 19-Jul-13              | n/a             | -0.78%  | 0.67%    | 2.98%    | n/a    | n/a          | n/a          | n/a          | 3.36%              |
| <b>High growth</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp High Growth Portfolio                                   | 0.76%                            | +/- 0.17%                 | Yes (1)            | 1.6344                   | 17-Apr-09              | 6.75%           | -0.29%  | 1.40%    | 4.46%    | 12.77% | 14.02%       | 6.56%        | n/a          | 8.70%              |
| <b>Single sector investment options</b>                         |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| <b>Cash</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Suncorp Cash Fund   | 0.00%                            | Nil                       | No                 | 1.2036                   | 13-May-09              | 0.60%           | 0.08%   | 0.20%    | 0.52%    | 1.19%  | 1.63%        | 2.08%        | n/a          | 2.03%              |
| Suncorp Guaranteed Cash Fund (7)                                | 0.50%                            | Nil                       | No                 | 1.3655                   | 14-Dec-04              | -0.11%          | -0.02%  | -0.07%   | -0.08%   | 0.00%  | 0.43%        | 0.89%        | 0.94%        | 2.05%              |
| <b>Australian fixed interest</b>                                |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Tyndall Australian Bond Fund                                    | 0.45%                            | +/- 0.03%                 | No                 | 1.5284                   | 22-Dec-04              | 0.66%           | 0.56%   | 0.80%    | 0.35%    | 0.79%  | 2.61%        | 3.57%        | 2.87%        | 3.33%              |
| Vanguard® Australian Fixed Interest Index Fund                  | 0.24%                            | +/- 0.10%                 | No                 | 1.2920                   | 17-Apr-09              | 0.87%           | 0.78%   | 0.78%    | 0.33%    | 0.71%  | 2.45%        | 3.98%        | n/a          | 3.50%              |
| <b>International fixed interest</b>                             |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Vanguard® International Fixed Interest Index Fund (Hedged)      | 0.26%                            | +/- 0.10%                 | No                 | 1.3383                   | 17-Apr-09              | 1.82%           | 1.62%   | 0.84%    | 2.17%    | 1.63%  | 3.31%        | 4.34%        | n/a          | 4.26%              |
| <b>Diversified fixed interest</b>                               |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Macquarie Diversified Fixed Interest Fund                       | 0.62%                            | +/- 0.08%                 | Yes(2)             | 1.3666                   | 17-Apr-09              | 0.86%           | 0.49%   | 0.95%    | 0.48%    | -0.19% | 2.77%        | 3.49%        | n/a          | 4.72%              |
| <b>Diversified income</b>                                       |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Colonial First State Global Credit Income Fund                  | 0.62%                            | +/- 0.25%                 | No                 | 1.7414                   | 7-May-12               | 3.07%           | 0.21%   | 1.06%    | 2.03%    | 3.53%  | n/a          | n/a          | n/a          | 5.11%              |
| <b>Australian property</b>                                      |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Ironbark RREEF Paladin Property Securities Fund                 | 0.85%                            | +/- 0.25%                 | No                 | 1.8238                   | 17-Apr-09              | -2.84%          | 0.29%   | -4.35%   | -1.41%   | 1.17%  | 13.43%       | 8.29%        | n/a          | 11.22%             |
| Vanguard® Australian Property Securities Index Fund             | 0.24%                            | +/- 0.15%                 | No                 | 1.7857                   | 17-Apr-09              | -1.98%          | 0.23%   | -3.83%   | -1.21%   | 1.03%  | 13.71%       | 8.32%        | n/a          | 10.73%             |
| <b>International property</b>                                   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Vanguard® International Property Securities Index Fund (Hedged) | 0.43%                            | +/- 0.30%                 | No                 | 2.3864                   | 17-Apr-09              | 2.16%           | 2.13%   | -0.98%   | 1.26%    | 3.39%  | 10.84%       | 8.08%        | n/a          | 17.64%             |
| <b>Australian shares</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Ausbil Australian Active Equity Fund                            | 0.90%                            | +/- 0.25%                 | No                 | 1.7229                   | 17-Apr-09              | 11.60%          | -4.53%  | -4.17%   | 5.74%    | 12.21% | 15.26%       | 6.65%        | n/a          | 9.90%              |
| BT Wholesale Imputation Fund                                    | 0.90%                            | +0.50/Nil                 | No                 | 1.5691                   | 17-Apr-09              | 7.99%           | -3.29%  | -3.49%   | 3.10%    | 8.61%  | 12.23%       | 6.01%        | n/a          | 7.78%              |
| Fidelity Australian Equities Fund                               | 0.85%                            | +/- 0.25%                 | No                 | 1.8292                   | 17-Apr-09              | 10.07%          | -3.07%  | -2.84%   | 5.89%    | 11.49% | 15.31%       | 8.56%        | n/a          | 11.29%             |
| Ibbotson Australian Shares Active Trust (6)                     | 0.62%                            | +/- 0.15%                 | Yes (1)            | 1.9007                   | 29-Oct-04              | 9.20%           | -2.47%  | -3.66%   | 4.36%    | 7.12%  | 12.27%       | 4.89%        | 11.49%       | 5.77%              |
| Perennial Growth Shares Wholesale Trust (5)                     | 0.92%                            | +/- 0.30%                 | No                 | 1.2627                   | 17-Nov-06              | 11.45%          | -3.35%  | -4.98%   | 4.93%    | 6.91%  | 11.50%       | 3.58%        | 12.14%       | 1.50%              |
| Perpetual Wholesale Industrial Fund                             | 0.99%                            | 0.30% / Nil               | No                 | 1.9119                   | 17-Apr-09              | 8.52%           | -2.81%  | -3.29%   | 5.10%    | 14.29% | 21.43%       | 12.66%       | n/a          | 12.32%             |
| Suncorp Australian Shares Fund                                  | 0.25%                            | Nil                       | No                 | 1.6376                   | 17-Apr-09              | 9.35%           | -2.70%  | -2.87%   | 4.33%    | 8.26%  | 12.20%       | 5.59%        | n/a          | 8.75%              |
| Tyndall Australian Share Wholesale Portfolio                    | 0.80%                            | +/- 0.30%                 | No                 | 2.0039                   | 10-Nov-04              | 10.94%          | -3.55%  | -3.39%   | 5.60%    | 10.86% | 14.64%       | 7.43%        | 12.49%       | 6.40%              |
| Vanguard® Australian Shares Index Fund                          | 0.18%                            | +0.15% / -0.10%           | No                 | 1.7698                   | 13-Jan-05              | 8.88%           | -2.50%  | -3.00%   | 4.21%    | 8.14%  | 12.36%       | 5.60%        | 11.66%       | 5.05%              |
| <b>Australian shares - specialist</b>                           |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                    |
| Ausbil Australian Emerging Leaders Fund                         | 0.85%                            | +/- 0.30%                 | Yes(4)             | 1.8626                   | 17-Apr-09              | 18.12%          | -3.78%  | -2.93%   | 11.41%   | 13.40% | 11.46%       | 3.14%        | n/a          | 11.71%             |
| Perpetual Wholesale Geared Australian Share Fund                | 2.58% (9)                        | +/- 0.375%                | No                 | 2.8522                   | 19-Oct-04              | 26.10%          | -6.24%  | -5.70%   | 15.28%   | 27.07% | 38.65%       | 17.77%       | 33.49%       | 10.50%             |
| Tyndall Australian Share Income Fund                            | 0.95%                            | +/- 0.30%                 | No                 | 1.6574                   | 17-Apr-09              | 7.98%           | -2.12%  | -3.95%   | 4.14%    | 7.42%  | 13.03%       | 6.42%        | n/a          | 9.02%              |
| Zurich Investments Equity Income Fund                           | 1.87%                            | +/-0.15%                  | No                 | 1.5609                   | 17-Apr-09              | 7.27%           | -1.63%  | -2.36%   | 3.57%    | 5.89%  | 9.54%        | 5.56%        | n/a          | 7.66%              |

|  | MER (%)<br>as at 30 June<br>2013 | Buy/Sell<br>Spread<br>(%) | Performance<br>Fee | Redemption<br>Price (\$) | Fund<br>Inception Date | Performance (%) |         |          |          |        |              |              |              |                     |
|--|----------------------------------|---------------------------|--------------------|--------------------------|------------------------|-----------------|---------|----------|----------|--------|--------------|--------------|--------------|---------------------|
|  |                                  |                           |                    |                          |                        | Financial YTD   | 1 month | 3 months | 6 months | 1 year | 2 years (pa) | 3 years (pa) | 5 years (pa) | Since<br>Inception* |
| <b>International shares</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Grant Samuel Epoch Global Equity Shareholder Yield (Unhedged) Fund | 1.25%                            | +/-0.20%                  | No                 | 1.4385                   | 3-Dec-12               | 13.64%          | -0.91%  | 6.22%    | 7.03%    | 33.89% | n/a          | n/a          | n/a          | 34.17%              |
| Platinum International Fund  | 1.54%                            | +/- 0.25%                 | No                 | 1.9175                   | 19-Oct-04              | 15.42%          | -0.85%  | 8.09%    | 11.13%   | 35.66% | 24.46%       | 9.21%        | 7.69%        | 5.84%               |
| Suncorp Global Shares Fund   | 0.80%                            | Nil                       | No                 | 1.5470                   | 17-Apr-09              | 13.23%          | -1.54%  | 5.91%    | 7.24%    | 27.38% | 19.96%       | 9.92%        | n/a          | 7.46%               |
| Vanguard® International Shares Index Fund                          | 0.18%                            | +0.15% / -0.10%           | No                 | 1.6223                   | 17-Apr-09              | 15.75%          | -1.10%  | 7.94%    | 8.57%    | 33.67% | 23.58%       | 11.44%       | n/a          | 8.53%               |
| Walter Scott Global Equity Fund                                    | 1.28%                            | 0.20% /-0.14%             | No                 | 1.3055                   | 16-Nov-06              | 12.20%          | -2.65%  | 4.01%    | 5.72%    | 25.50% | 19.09%       | 9.85%        | 5.58%        | 1.97%               |
| <b>International shares - specialist</b>                           |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| BlackRock Global Allocation Fund                                   | 0.20%                            | +/- 0.30%                 | Yes (3)            | 1.4904                   | 13-Dec-06              | 6.39%           | -1.56%  | 1.15%    | 3.47%    | 8.86%  | 8.84%        | 5.76%        | 10.47%       | 3.90%               |
| Colonial First State Global Resources Fund                         | 1.18%                            | +/- 0.30%                 | No                 | 1.0740                   | 17-Apr-09              | 16.38%          | -0.80%  | 2.39%    | 6.30%    | -1.08% | -7.79%       | -11.57%      | n/a          | -0.42%              |
| Lazard Global Small Cap Fund                                       | 0.97%                            | +/- 0.50%                 | No                 | 2.0547                   | 17-Apr-09              | 25.34%          | 0.19%   | 7.52%    | 12.24%   | 44.75% | 32.15%       | 14.56%       | n/a          | 14.02%              |
| <b>Alternatives</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| <b>Closed investment options</b>                                   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| <b>Diversified investment options</b>                              |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| <b>Secure</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Suncorp Traditional Capital Guaranteed Fund                        | 0.40%                            | Nil                       | No                 | n/a                      | 31-Jan-10              | 1.55%           | 0.21%   | 0.65%    | 1.33%    | 2.82%  | 3.05%        | 3.30%        | n/a          | 3.46%               |
| <b>Conservative</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Suncorp Traditional Capital Stable Fund                            | 0.43%                            | Nil                       | No                 | 1.3675                   | 31-Jan-10              | 4.51%           | -0.28%  | 0.72%    | 2.54%    | 6.89%  | 7.28%        | 5.31%        | n/a          | 4.91%               |
| <b>Balanced</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Suncorp Traditional Balanced Fund (7)                              | 0.75%                            | Nil                       | No                 | 1.6913                   | 1-Dec-04               | 6.23%           | -0.85%  | 0.73%    | 3.25%    | 9.91%  | 9.93%        | 6.40%        | 6.44%        | 4.49%               |
| <b>Growth</b>  |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Suncorp Traditional Growth Fund                                    | 0.45%                            | Nil                       | No                 | 1.5110                   | 31-Jan-10              | 8.18%           | -1.32%  | 0.87%    | 4.27%    | 13.29% | 12.81%       | 7.52%        | n/a          | 6.97%               |
| <b>High growth</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| Suncorp Traditional High Growth Fund                               | 0.45%                            | Nil                       | No                 | 1.4002                   | 31-Jan-10              | 9.06%           | -1.62%  | 0.89%    | 4.64%    | 14.63% | 14.17%       | 7.48%        | n/a          | 6.72%               |
| <b>Single sector investment options</b>                            |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| <b>Australian fixed interest</b>                                   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| AMP Capital Wholesale Australian Monthly Income Fund (8)           | 0.60%                            | Nil                       | No                 | 1.1509                   | 31-Jan-10              | 0.89%           | 0.27%   | 0.49%    | 0.75%    | 1.40%  | 1.57%        | 1.63%        | n/a          | 1.61%               |
| Colonial First State Wholesale Income Fund                         | 0.60%                            | Nil                       | No                 | 1.6753                   | 10-Nov-04              | 14.26%          | 0.02%   | 4.48%    | 14.53%   | 21.14% | 11.27%       | 7.61%        | 6.28%        | 4.32%               |
| <b>Australian property</b>   |                                  |                           |                    |                          |                        |                 |         |          |          |        |              |              |              |                     |
| APN Unlisted Property Fund   | 1.08%                            | Nil                       | No                 | 1.2439                   | 4-Sep-12               | 1.35%           | -0.43%  | -0.92%   | 1.23%    | 0.76%  | n/a          | n/a          | n/a          | 0.82%               |

| <b>Suncorp Traditional Capital Guaranteed Fund declared rates for 2012/13</b>  | <b>Entry fee</b> | <b>Nil entry fee</b> |
|--|------------------|----------------------|
| Suncorp WealthSmart Personal Super   | 3.07%            | 2.63%                |
| Suncorp WealthSmart Pension & Term Allocated Pension                           | 4.29%            | 3.85%                |
| Suncorp WealthSmart Business Super   | 3.07%            | na                   |
| <b>Suncorp Traditional Capital Guaranteed Fund interim rates<sup>1 2</sup></b> | <b>Entry fee</b> | <b>Nil entry fee</b> |
| Suncorp WealthSmart Personal Super   | 2.50%            | 2.07%                |
| Suncorp WealthSmart Pension & Term Allocated Pension                           | 3.79%            | 3.35%                |
| Suncorp WealthSmart Business Super   | 2.50%            | na                   |

1. The interim rate can be changed by Suncorp Life & Superannuation Limited at any time and will apply from the previous 1 July. The final declared rate on 30 June may be less than the interim rate that applied during the past year.

2. The interim rate applies from 1 July 2013.

NOTES:

Past performance should not be taken as an indication of future performance.

We calculate investment performance using the withdrawal unit price for each investment option in accordance with industry standards. Investment performance is calculated net of taxes and fees such as the investment fee, the investment performance fee, the administration fee and the expense recovery fee. However when calculating investment performance we do not take into account contributions taxes, the contribution fee, deferred contribution fee, withdrawal fee and any discretionary ongoing fees such as insurance premiums and adviser service fees.

**Important note for Suncorp WealthSmart Personal Super members only:** The \$78 pa administration fee is only applicable if your account balance less than \$20,000. As per industry standards, performance is calculated on a \$10,000 account balance. Therefore, the \$78 pa administration fee ( $\$78/\$10,000 = 0.78\%$  pa) is deducted from the reported gross performance of each investment option. If your account balance is greater than \$20,000 this fee doesn't apply and the performance for your investment will be 0.78% pa greater than what appears in the Suncorp WealthSmart Personal Super investment options performance report.

~ Where an investment option has less than one year of performance data, the 'since inception' performance figure reported is the actual return the fund has achieved to date (therefore, short-term performance).

1. Certain underlying investment managers and underlying Ibbotson trusts may charge performance fees. These fees are payable if the relevant investment manager meets specific investment performance targets. Performance fees are structured so that an investment manager's remuneration is linked to the investment return achieved over an appropriate benchmark index. Underlying investment managers' performance fees are typically between 10% and 30% pa of performance in excess of the relevant benchmark index, although they can be higher or lower. For trusts managed by Ibbotson which charge a performance based fee, the performance fee is currently 10.25% pa of performance in excess of the relevant benchmark and can be changed so long as it is within the maximum of 25% pa permitted by the relevant trust constitution. Where Ibbotson charges performance fees in the underlying Ibbotson trusts a sufficient number of units are redeemed in the trusts to fund payment of the performance fee. Any performance fees payable that are not covered by the management fee will be an additional cost to you. The method of charging performance fees (including the performance amount of the performance fee) may change in the future. Members will be notified via the monthly Suncorp WealthSmart Performance Report (available via [www.suncorp.com.au](http://www.suncorp.com.au)) if performance fee arrangements change and result in the estimated performance fees exceeding the range disclosed.
2. A performance fee may be payable if the Fund has exposure to the credit opportunities sector. The Fund may obtain exposure to this sector indirectly, through the Macquarie Debt Market Opportunity No. 1 Fund (DMO Fund). The Fund can generally have a maximum exposure to this sector of 10% of its net asset value.
3. BlackRock Investment Management (Australia) Limited is currently entitled to a performance fee of 12.5% of any out-performance of the fund above a defined High Water Mark level. The fee is accrued daily and paid monthly out of the fund's assets.
4. Ausbil charges a performance fee of 15% (exclusive of GST and RITC) of the gross (exclusive of management fees) benchmark outperformance. The benchmark is 70% S&P/ASX Mid-cap 50 Accumulation Index and 30% S&P/ASX Small Ordinaries Accumulation Index.
5. Includes the estimated Expense Recovery Fee of 0.17%.
6. Intech Fiduciaries Limited name changed to Ibbotson Associates (Australia) Limited on 15 February 2010.
7. On 1 September 2011, Tyndall Capital Guaranteed Fund name changed to Suncorp Guaranteed Cash Fund and Suncorp Traditional Managed Fund name changed to Suncorp Traditional Balanced Fund .
8. On 12 November 2012, AXA Wholesale Monthly Income Fund name changed to AMP Capital Wholesale Monthly Income Fund.
9. The percentage quoted is based on the Fund's net asset value. The fund's investment fee based on gross asset is 1.17%pa. If the average gearing level is 50%, the management cost will be 2.340% of net asset value. If the average gearing level over the year is higher than 50%, the management cost will be higher than 2.340%.The maximum cost under the Fund's constitution is 5% of the gross asset value of the Fund.